

Strategic Sourcing Manager

- **Cost Reduction:** Deliver 5–10% annual cost savings across key procurement categories through systematic negotiation and supplier management.
- **New Product Pricing:** Secure best-in-market pricing from the initial sourcing phase on all new product introductions (NPI).
- **Lead Time Optimization:** Significantly reduce time-to-source and supplier onboarding lead times to support fast product launches.
- **Supplier Development:** Establish and manage a high-performing supplier base in China and locally in Thailand, including performance monitoring and audits.
- **Design-to-Cost Collaboration:** Partner with the R&D team from early development stages to influence material selection and component specifications that optimize cost without compromising quality.
- **Strategic Sourcing:** Identify, evaluate, and qualify new suppliers locally and internationally. Lead RFQ/RFP processes and supplier selection.
- **Contract & Pricing Management:** Negotiate prices, payment terms, and supply agreements. Ensure all agreements are accurately maintained in the ERP system.
- **Market Intelligence:** Monitor commodity trends, currency fluctuations, and supply market dynamics to proactively manage risk and cost exposure.

QUALIFICATIONS & REQUIREMENTS

- Bachelor's degree or higher in Supply Chain Management, Engineering, Business Administration, or a related field.
- Minimum 5 years of experience in Strategic Sourcing or Procurement, preferably in a manufacturing environment.
- Proven track record of delivering measurable cost savings (5–10%+ annually).
- Experience working with suppliers in China and/or Southeast Asia.
- Hands-on experience with new product introduction (NPI) sourcing processes.
- Strong negotiation skills — able to manage complex supplier relationships and contracts.
- Proficiency in cost analysis (should-cost modelling, total cost of ownership).
- Familiar with ERP systems (SAP, Oracle, or equivalent).
- Excellent command of English (written and spoken); Mandarin Chinese is a strong advantage.
- Analytical mindset with the ability to translate data into strategic decisions.
- Strong cross-functional collaboration skills — able to work effectively with R&D, Finance, and Operations.