

5/12 - 2022

COMPANY ANALYSIS

Report from Bisnode Danmark

Kohsel A/S Sønderskovvej 1 8362 Hørning Denmark

BISNODE DANMARK A/S

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COMPANY ANALYSIS

This Company Analysis outlines the numbers on which we have based your company's credit rating. The analysis provides you with well-substantiated documentation as to whether or not your company is a creditworthy and reliable business partner, and can also serve as a tool in negotiating with existing and potential business partners.

The Company Analysis has a wide range of applications, from purchasing, tendering, negotiating with suppliers, competitive tendering to presentations and board meetings. It gives you thorough insight into whether your company is among the most creditworthy in the Danish industry and the reasons why.





COMPANY

COMPANY NAME Kohsel A/S

ADDRESS Sønderskovvej 1

CVR NO. 32517714

D-U-N-S NO. 305827073

TELEPHONE NO. 87680808

ACCOUNTS 2022-04-30





RATING

AAA Highest credit worthiness Credit limit 2.446 tDKK

Bisnode Danmark's credit assessment consists of a rating and a recommended credit limit. The rating ranges from AAA-C and shows the company's creditworthiness. The letter code indicates the risk of doing business with a specific company.

The recommended credit limit is the maximum value that Bisnode Danmark recommends companies to have outstanding with a given debtor. The amount of money is based on several criteria including Bisnode Danmark's rating which is a statistic calculation of a company's creditworthiness. The credit limit can be used as a indicative guideline or as a part of a semi automated credit policy.

The Rating Guide on page 8 describes our individual ratings in greater detail, and page 10 outlines the various bankruptcy risk scores for each rating.



ASSESSMENT COMPONENTS

Bisnode Danmark's credit rating and credit limit are based on the following assessment components: Basic Data, Ownership, Finances and Payment History.

BASIC DATA

Bisnode Danmark conducts a review of the general conditions of the company. Review parameters include determining whether the company is a going concern, in suspension of payments or undergoing liquidation proceedings. The company profile also details when the company was established, under which business segment(s) it is registered, etc.

OWNERSHIP

Bisnode Danmark determines whether the company is part of a group and, if so, will review the state of the parent company.

FINANCES

The company's finances represent the most important assessment component. This component will be based on the company's annual financial statements.

PAYMENT HISTORY

This component details past payment experiences. Here, Bisnode Danmark reviews the company's payment patterns by number of days an invoice is paid in advance/overdue.

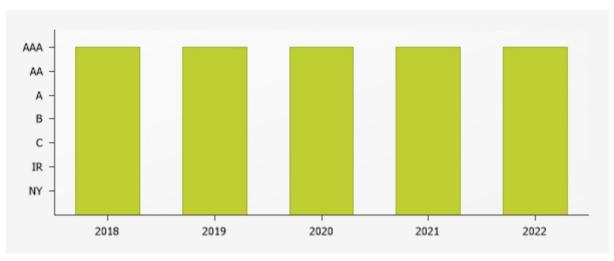
Basic Data	Ownership	Finances	Payment History
Well established	Excellent	Excellent	Very Negative
Established	Good	Good	Negative
Newly established	Satisfactory	Satisfactory	Weak
Newly established	Weak	Weak	No remarks
No rating	Poor	Poor	Not possible to calculate
Being Liquidated	No Remarks	Accounts out of date	
Bankruptcy	Not possible to calculate	Accounts not available	
Dissolved		No Rating	
Not possible to calculate		No remarks	
		Not possible to calculate	

This table illustrates the basis of evaluation in each assessment component.



RATING HISTORY

A company's rating history shows its long-term creditworthiness and is a measure of its current stability.



This graph illustrates the historic rating of the company.

Date	Rating	Credit limit
2022-11-09	AAA	2.446
2021-10-15	AAA	6.452
2020-10-15	AAA	14.775
2019-10-14	AAA	13.891
2019-10-08	AAA	14.535
2018-10-08	AAA	14.535



RATINGGUIDE

The accuracy of Bisnode Danmark's credit assessment system helps you say yes to more businesses and no to losses. The credit assessment consists of a rating, which is based on more than 2.400 decision rules. This guarantees you the most comprehensive and accurate credit assessment at the market.

We operate with the AAA rating, which is used to assess the creditworthiness and health of the Danish businesses. The rating shows the probability that a company imposes payment problems on its suppliers. The probability is presented as a letter code ranging from AAA, the best, to C, the worst.





RATINGGUIDE

AAA

The AAA (triple-A) rating represents an especially strong capacity to meet current financial commitments.

AA

The AA (double-A) rating is the highest rating that can be held by a sole proprietorship. It represents a company with strong capacity to meet its current financial commitments.

Α

An A (single-A) rating represents a company with sufficient capacity to meet its current financial commitments.

NY - Newly started companies

Recently established company. There is no unfavorable information regarding the company's solvency. The company's further progress should be closely monitored.

В

Credit risk. Bisnode Danmark has determined that the company's capacity to meet its current financial commitments is weak.

C

High credit risk. The company's capacity to meet its current financial commitments is estimated to be very poor.

IR - Cannot be rated

Significant information regarding the company is missing or outdated. Enterprises such as banks, insurance companies, investment firms, etc. will automatically receive this rating.



RATINGS DISTRIBUTION AND BANKRUPTCY RISK SCORE

The following table illustrates the significance of the various ratings. It also lists the number of companies in Denmark that have achieved the various ratings and the risk of bankruptcy associated with the individual ratings.

Rating explanation	Rating	Number of companies	Bankruptcy Risk Score
Highest credit worthiness	AAA	30.408	0,31
Good credit worthiness	AA	86.849	0,63
Credit worthy	Α	95.506	1,81
Credit against security	В	13.787	4,66
Credit rejected	С	34.321	9,36

This table illustrates the rating scala, the statistic risk of bankruptcy and the number of Danish companies with the individual rating.



BASIC DATA

As of 5/12 - 2022, Bisnode Danmark has following basic data registered at the company:

COMPANY NAME Kohsel A/S

SECONDARY NAME Elefant A/S, Ingeniørfirmaet Grand A/S, Kohsel Elektronik A/S, Kohsel

Elektronik Silkeborg A/S, Nervus A/S

OWNER

CORPORATE FORM Limited Liability Company

REGISTRED OFFICE Yes

INCORPORATION DATE 1970-09-25
SHARE CAPITAL 700 tDKK

NUMBER OF EMPLOYEES 35
EMPLOYER STATUS Yes
CONSOLIDATED FINANCIAL No

STATEMENTS

LISTED COMPANY No IMPORTING No EXPORTING No

NACE CODE 271100 Manufacture of electric motors, generators and transformers

WEBSITE www.kohsel.dk

E-MAIL kohsel@kohsel.dk

FAX 86921553

AUDITOR Deloitte Statsautoriseret Revisionspartnerselskab

PROVISION REGULATIN

COMPANY

PROVISION REGULATING THE The company is signed by two board members, by a board member

together with a director, or by the whole board.



OWNERSHIP

PARENT COMPANY

D-U-N-S NO.	Company	Type	Country	Percent
305524181	Kohsel Holding ApS	Parent	Denmark	100%

SUBSIDIARIES

D-U-N-S NO.	Company	Туре	Country	Percent
671635046	Kohsel (Thailand) Co. Ltd.	Subsidiary	Thailand	100%
314139111	Kohsel Gmbh	Subsidiary	Germany	100%
365537426	Sia Kohsel	Subsidiary	Latvia	100%

SHAREHOLDER

No shareholder is registered.

Name	Туре	Country	Percent
			,



DECISIONMAKERS

SUPERVISORY BOARD INFORMATION

Name	Function	Title	
Carl Erik Skovgaard	Board Member		
David Packness Meyer	Board Member		
Jørgen Yde Jensen	Board Member		
Peter Arndrup Poulsen	Board Member		
Thomas Hougaard Bonde	Board Member		

EXECUTIVE BOARD

Name	Function	Title
Jan Ellegaard		Director
Morten Vestergaard Kohsel		Director

FUNCTIONAL MANAGERS

Name	Function	Title
Carl Erik Skovgaard	Top Management	
David Packness Meyer	Top Management	
Lis Mikkelsen	Finance	Finance Manager
Morten Vestergaard Kohsel	IT	Director
Morten Vestergaard Kohsel	Marketing	Director
Morten Vestergaard Kohsel	Purchase/Procurement	Director
Morten Vestergaard Kohsel	Sale	Director
Morten Vestergaard Kohsel	Top Management	Director



STATEMENT OF INCOME - KEY FIGURES

The following tables set out the principal items from the company's statement of income. Please refer to the Company Analysis appendix for the company's itemised statement of income.

End date	2022-04-30	2021-04-30	2020-04-30	2019-04-30	2018-04-30
Published	2022-11-08	2021-10-08	2020-10-09	2019-10-08	2018-10-04
Months	12	12	12	12	12
Gross sales					
Net sales					
Contribution margin/gross profit	26.618	36.972	45.937	38.040	33.406
Operating income (loss)	5.781	17.656	28.132	21.331	19.994
Financial income	10.601	1.841	1.597	206	97
Financial expenses	-1.935	-7.221	-1.689	-165	-2.226
Income (loss) from ordinary activities	14.447	12.276	28.040	21.372	17.865
Income (loss) before tax	14.447	12.276	28.040	21.372	17.865
Income (loss) for the year	11.258	9.836	21.864	16.621	13.918



STATEMENT OF FINANCIAL POSITION - KEY FIGURES

The following table lists the principal items from the Statement of Financial Position. Please refer to the appendix of the Company Analysis for an itemised statement of financial position.

End date	2022-04-30	2021-04-30	2020-04-30	2019-04-30	2018-04-30
Published	2022-11-08	2021-10-08	2020-10-09	2019-10-08	2018-10-04
Months	12	12	12	12	12
Fixed assets	78.991	53.096	7.871	4.924	3.368
Current assets	95.857	60.017	95.600	73.630	73.807
Assets, total	174.848	113.113	103.471	78.554	77.175
Equity	53.352	55.094	55.258	51.394	49.772
Long-term liabilities	9.000	12.000	843		
Short-term liabilities	110.175	43.481	45.559	25.654	26.035
Liabilities, total	174.848	113.112	103.470	78.556	77.175



PAYMENT INDEX

The Payment Index is a key figure and variable that shows the payment behaviour characteristics of companies. This analysis lists the payment experiences registered for the company in question. The Payment Index consists of data gathered by Bisnode Danmark's business partners with respect to their customers' payment patterns.

The Payment Index is weighted for invoiced amounts. If a company has a Payment Index of 80, this means that on average the company pays its invoices on the due date. A Payment Index over 80 means that the company pays its invoices before the due date, whereas the opposite is the case with a Payment Index under 80.

On the following page, the company's payment trend is compared to the relevant business segment median. This illustrates the payment experiences for the company in relation to the general payment experiences within the business segment. The payment trend is compared to the business segment for Manufacture of electric motors, generators and transformers.

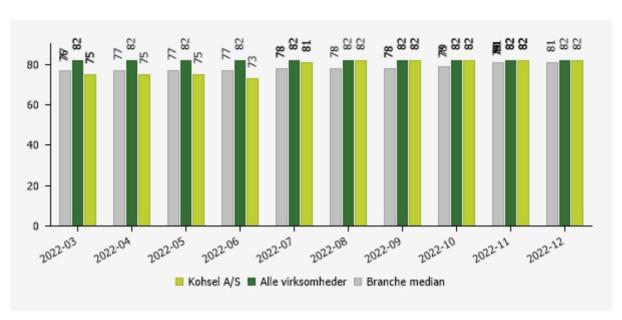
PAYMENT EXPERIENCES FOR THE COMPANY

Date	2022-12-02
Payment Index on Kohsel A/S	82
Payment Index on business seg	ment Manufacture of electric motors, generators and transformers
Number of Invoices	5
Average number of days (before due date	e/after) ₋₂

As of 5/12 - 2022, Bisnode Danmark has received information for the following number of paid invoices 5, totaling DKK 36.345.



PAYMENT INDEX



This graph illustrates the Payment Index of the company. If a company has a Payment Index of 80, this means that on average the company pays its invoices on the due date. Payment Index over 80 means that the company pays its invoices before the due date.

The average payment after the due date is regarded as the mean, which means that the number is not weighted and does not take into account invoiced amounts.

Date	Payment Index on Kohsel A/S	Payment Index on business segment	Average days after due date	Number of Invoices	Amount in DKK	Number of suppliers
2022-12	82	81	-2	5	36.345	2
2022-11	82	79	-2	6	58.717	2
2022-11	82	80	-2	6	58.717	2
2022-11	82	81	-2	6	58.717	2
2022-10	82	78	-1	7	68.821	2
2022-10	82	79	-1	7	68.821	2
2022-09	82	78	-1	6	61.579	2
2022-09	82	78	-1	7	68.821	2
2022-08	82	78	-1	6	61.579	2
2022-07	81	78	0	10	91.050	2
2022-07	81	78	0	11	98.292	2
2022-06	73	77	3	13	123.607	2
2022-05	75	77	3	16	166.439	2
2022-04	75	77	3	17	160.160	2



2022-03	75	76	2	19	172.580	2
2022-03	75	77	2	19	172.580	2



COMPANY ANALYSIS

APPENDIX



KEY FIGURES TDKK

End date	2022-04-30	Branche median	2021-04-30	2020-04-30	
Published	2022-11-08		2021-10-08	2020-10-09	
Months	12		12	12	
Net sales					
Income (loss) before tax	14.447		12.276	28.040	
Equity	53.352		55.094	55.258	
Assets, total	174.848		113.113	103.471	
Number of employees	26		25	25	
Solvency ratio (%)	30,51		48,71	53,40	
Liquidity ratio 2 (%)	77,95		63,89	137,43	
Liquidity ratio 1 (%)	87,00		138,03	209,84	
Operating ratio (%)					
Return on assets (%)	3,31		15,61	27,19	
Return on equity (%)	21,10		17,85	39,57	
Debt ratio (%)	2,28		1,05	0,87	
Asset turnover ratio (per year)					
Contribution ratio					
Capacity utilisation rate	1,28		1,91	2,58	
Break-even sales					
Safety margin	21,72		47,76	61,24	
Creditor turnover ratio					
Debtor turnover ratio					
Inventory turnover ratio					
Equity in % of net sales (%)					
Cash and cash equivalents in % of net sales (%)					
Gearing (%)	199,61		72,41	41,14	
Net income ratio (%)					
Payout ratio (%)	159,89				
Capital change					
Accounting period change					



STATEMENT OF INCOME TDKK

End date	2022-04-30	2021-04-30	2020-04-30	2019-04-30	2018-04-30
Published	2022-11-08	2021-10-08	2020-10-09	2019-10-08	2018-10-04
Months	12	12	12	12	12
Gross sales					
Charges					
Net sales	•				
Change in inventory					
Own-account work					
Other operating income					
Cost of sales					
External costs					
Production costs					
Contribution margin/gross profit	26.618	36.972	45.937	38.040	33.406
Distribution & sales costs					
Administration costs					
Staff costs	-19.589	-18.670	-17.191	-16.082	-12.963
Depreciations	-1.248	-646	-614	-627	-449
Other operating expenses					
Other income					
Operating income (loss)	5.781	17.656	28.132	21.331	19.994
Finance income	10.601	1.841	1.597	206	97
Other financial income	•				
Finance expenses	-1.757	-7.221	-1.689	-165	-2.226
Other financial expenses	-178				
Income from investments					
Income from other investments					
Write-down of financial assets					
Financial items, unspecified					
Financial income	10.601	1.841	1.597	206	97
Financial expenses	-1.935	-7.221	-1.689	-165	-2.226
Secondary items					
Income (loss) from ordinary activities	14.447	12.276	28.040	21.372	17.865
Extraordinary income					
		·	·	·	



Extraordinary expenses

Extraordinary income (loss)					
Income (loss) before tax	14.447	12.276	28.040	21.372	17.865
Tax on extraordinary income (loss)					
Tax on income (loss) for the year	-3.189	-2.440	-6.176	-4.751	-3.947
Other taxes					
Tax adjustment					
Income (loss) for the year	11.258	9.836	21.864	16.621	13.918
Minority interests					
Income (loss) after minority interests for the year	11.258	9.836	21.864	16.621	13.918
Dividends (disposable)	18.000				



STATEMENT OF FINANCIAL POSITION TDKK

End date	2022-04-30	2021-04-30	2020-04-30	2019-04-30	2018-04-30
Published	2022-11-08	2021-10-08	2020-10-09	2019-10-08	2018-10-04
Months	12	12	12	12	12
Goodwill					
Development projects	8.231	8.253	4.498	1.523	
Patents and other rights					
Other intangible assets	97	254			
Intangible fixed assets	8.327	8.507	4.498	1.523	
Land and buildings	2.044	1.935	2.075	2.107	2.344
Equipment	366	510	556	804	534
Plant under construction					
Other tangible assets					
Property, plant and equipment	2.410	2.445	2.631	2.911	2.878
Investments	27.520	742	742	490	490
Fixed asset investments					
Non-current group receivables	40.733	41.402			
Other receivables					
Own shares					
Other financial assets					
Financial assets	68.253	42.144	742	490	490
Fixed assets	78.991	53.096	7.871	4.924	3.368
Inventories	9.972	32.238	32.989	33.053	27.759
Work in progress					
Properties for sale					
Trade accounts receivable	15.256	9.834	13.411	8.437	23.952
Current group receivables	63.760	13.220	39.528	17.163	17.903
Receivables from owner					
Other receivables	1.905	13	12	1.506	7
Cut off	358	504	546	678	1.541
Securities					
Cash and cash equivalents	4.606	4.208	9.114	12.793	2.645
Other current assets					
Current assets	95.857	60.017	95.600	73.630	73.807



Assets, total	174.848	113.113	103.471	78.554	77.175
Share capital	700	700	700	700	700
Revaluation reserves					
Retained income (loss)	28.232	34.872	41.050	41.506	34.072
Expected dividends	18.000	13.000	10.000	8.000	15.000
Other reserves	6.420	6.522	3.508	1.188	
Share premium					
Equity for minority interests	53.352	55.094	55.258	51.394	49.772
Minority interests					
Equity	53.352	55.094	55.258	51.394	49.772
Deferred tax	1.821	2.037	1.210	543	403
Pensions					
Other provisions	500	500	600	965	965
Provisions	2.321	2.537	1.810	1.508	1.368
Subordinated loan capital with unconditional letters of subordination Subordinated loan capital without					
unconditional letters of subordination					
Subordinated loan capital					
Long-term debt owed to mortgage banks					
Long-term debt owed to banks	9.000	12.000			
Long-term debt owed to group					
Long-term debt owed to owner etc.					
Other long-term debt		0	843		
Long-term liabilities	9.000	12.000	843		
Short-term debt owed to mortgage banks					
Short-term debt owed to banks	50.574	21.592	14.721	6.062	9.905
Short-term debt owed to group	46.920	6.300	7.169	0	875
Short-term debt owed to owner etc.					
Trade creditors	5.816	11.739	11.813	12.994	10.690
Corporate income tax	3.405	415	4.319	3.348	1.807
Dividends (short)					
Prepayments					
On-account work in progress					
Other liabilities	3.461	3.435	7.537	3.250	2.758
Deferred income					
Other short-term liabilities					
Short-term liabilities	110.175	43.481	45.559	25.654	26.035



Liabilities, total	174.848	113.112	103.470	78.556	77.175
Public land assessment value					
Assessment date					
Auditors' comments	False	False	False	False	False



FINAL COMMENT

Bisnode Danmark is the Nordic region's leading provider of credit and business information on companies and private persons. Our expertise is to help you find new and analyze existing customers in the entire Nordic region. For you this means increased sales and fewer losses.

If you want to learn more, give us a call +45 7022 0410 or send an e-mail business.support@bisnode.com.

